

Message Text

LIMITED OFFICIAL USE

PAGE 01 TAIPEI 05321 000209Z

73

ACTION EB-11

INFO OCT-01 EA-11 ADP-00 PA-03 PRS-01 USIA-15 CU-04 RSR-01

RSC-01 /048 W

----- 114667

R 310635Z AUG 73

FM AMEMBASSY TAIPEI

TO SECSTATE WASHDC 9636

INFO USDOC WASHDC

LIMITED OFFICIAL USE TAIPEI 5321

E.O. 11652: N/A

TAGS: BEXP, TW

SUBJECT: CENTRAL NEWS AGENCY INTERVIEW WITH JOHN GUYERMAN, DEPUTY
DIRECTOR DESIGNATE OF TRADE CENTER

1. CHINA POST OF AUGUST 30 CARRIED INTERVIEW BY
CENTRAL NEWS AGENCY WASHINGTON CORRESPONDENT WITH JOHN
GUYERMAN, WHO EMBASSY UNDERSTANDS HAS BEEN DESIGNATED
DEPUTY DIRECTOR OF TRADE CENTER. THERE FOLLOWS COMPLETE
TEXT POST STORY:

QUOTE WASHINGTON, AUGUST 29 (CNA) THE MAIN PURPOSE
OF THE US TRADE CENTER IN TAIPEI IS TO PROMOTE US SALES
TO THE REPUBLIC OF CHINA AND TO ASSIST ECONOMIC DEVELOP-
MENT THERE, SAID JOHN GUYERMAN, DEPUTY DIRECTOR OF THE
TRADE CENTER, IN AN INTERVIEW WITH THE CENTRAL NEWS
TODAY.

GUYERMAN, WHO IS SCHEDULED TO ARRIVE IN TAIPEI ABOUT
SEPTEMBER 27 TO SUPERVISE PREPARATION WORKS FOR THE
OPENING OF THE CENTER, SAID THAT OPERATIONS OF THE
CENTER WILL INCLUDE MARKET RESEARCH, EXHIBITION OF US
PRODUCTS AND HOLDING OF SEMINARS TO FACILITATE EXCHANGE
BY EXPERIENCES BETWEEN AMERICAN AND CHINESE SCHOLARS AND
INDUSTRIALISTS.

HE SAID THAT EMPHASIS WILL BE PLACED ON THE SALES OF
INDUSTRIAL EQUIPMENT AND TECHNOLOGY TO THE REPUBLIC OF
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 TAIPEI 05321 000209Z

CHINA IN FIELDS OF COMPUTER SCIENCE, ELECTRONICS AND

OTHERS.

UNLIKE THE US TRADE CENTERS IN JAPAN WHICH ARE INVOLVED IN NOTHING ELSE BUT SALES PROMOTION, THE TRADE CENTER IN TAIPEI WILL ALSO TRY TO INCREASE THE ECONOMIC CAPABILITY OF THE REPUBLIC OF CHINA SO THAT MORE US PRODUCTS CAN BE EXPORTED THERE IN THE LONG RUN, SAID GUYERMAN.

HE SAID THAT FOR THE TIME BEING THE CENTER WILL BE PRIMARILY CONCERNED WITH US EXPORTS TO THE REPUBLIC OF CHINA SINCE THE TRADE BALANCE BETWEEN THE TWO COUNTRIES HAS BEEN IN FAVOR OF THE CHINESE. "WE'LL ONLY BE CONCERNED WITH YOUR EXPORTS TO US IF THE TRADE BALANCE LEANS HEAVILY ON OUR SIDE." HE SAID.

GUYERMAN HAS A LOT OF EXPERIENCE AS A TRADE PROMOTER FOR THE US GOVERNMENT IN THE ASIAN AND PACIFIC REGION, HAVING SERVED AS DEPUTY DIRECTOR, AND DIRECTOR OF US TRADE CENTERS IN BANGKOK, SINGAPORE AND SYDNEY. HE LOOKED FORWARD TO HIS FOURTH TRADE CENTER WITH OPTIMISM, SAYING THAT THE REPUBLIC OF CHINA IS A GOOD CUSTOMER OF THE US. HE EXPECTED THAT THE TAIPEI CENTER WOULD EVENTUALLY BE EXPANDED INTO A REGIONAL CENTER TO TAKE CARE OF TRADE PROMOTION IN HONGKONG, THE PHILIPPINES AND EVEN KOREA, WHERE A TRADE CENTER WILL ALSO BE OPENED SOON UNDER GUYERMAN'S SUPERVISION.

THE CURRENT PLAN OF THE US GOVERNMENT CALLS FOR A STAFF OF SIX TO SEVEN MEMBERS IN THE TAIPEI CENTER, SAID GUYERMAN. ALL EXCEPT HIMSELF WILL HAVE DIPLOMATIC STATUS AS FOREIGN SERVICE OFFICERS ASSIGNED BY THE STATE DEPARTMENT. GUYERMAN HIMSELF REPRESENTS THE COMMERCE DEPARTMENT.

IN ADDITION, THE COMMERCIAL SECTION OF THE AMERICAN EMBASSY IN TAIPEI WILL MOVE INTO THE CENTER TO WORK WITH

IT, HE SAID.

THE TRADE CENTER WILL BE OFFICIALLY INAUGURATED IN LATE MARCH NEXT YEAR, IN TIME FOR AN EXHIBITION OF AMERICAN PRODUCTS SPONSORED BY THE CHINESE GOVERNMENT WITH AMERICAN COOPERATION. END QUOTE.

2. EMBASSY MYSTIFIED BY STATEMENT ALLEGEDLY MADE BY GUYERMAN THAT COMMERCIAL SECTION WILL MOVE INTO TRADE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 TAIPEI 05321 000209Z

CENTER SINCE OUR GENERAL UNDERSTANDING WITH AMBASSADOR WAS THAT EMBASSY DECISION ON MOVE, IF ANY, WOULD BE MADE AFTER HIS RETURN IN OCTOBER. PLEASE CLARIFY.
GLEYSTEN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 AUG 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973TAIPEI05321
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t1973081/aaaaaalo.tel
Line Count: 111
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 25 OCT 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25-Oct-2001 by eisnerah>; APPROVED <12-Dec-2001 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CENTRAL NEWS AGENCY INTERVIEW WITH JOHN GUYERMAN, DEPUTY DIRECTOR DESIGNATE OF TRADE CENTER
TAGS: BEXP, TW
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005